2018 ANNUAL REPORT

Feeding hungry people today and working to end hunger tomorrow.
HARVESTERS IS THE COMMUNITY’S RESPONSE TO HUNGER.

IN THE 26 COUNTIES HARVESTERS SERVES, WE FEED MORE THAN 141,500 PEOPLE EVERY MONTH.

By providing food through our network of partner agencies, we give sustenance and hope to seniors, families and children in need. We are committed to finding long-term solutions to hunger by providing education, awareness and advocacy throughout northeastern Kansas and northwestern Missouri.
DEAR FRIENDS,

We couldn’t be more grateful for your generous partnership! The support of this caring community has made amazing things possible this year.

Our hunger-relief programs experienced great growth thanks to your generosity. We’ve compiled this report to highlight how friends like you are making a difference for families and seniors in northeast Kansas and northwest Missouri who are facing hunger. We hope you’ll take some time to read through it and learn more about how your gifts are changing lives.

Every dollar you give feeds someone — a parent who skips dinner to feed their child, a senior who can’t get to the grocery store and a young student who would otherwise go to bed hungry and unprepared to learn. Generous people like you keep us inspired throughout the year.

As we look forward to sharing even more healthy food in 2019, we’re relying on you. Harvesters’ goal is to reduce the meal gap for those who are food insecure by providing 135,345,709 meals by 2020. We cannot do it without your support. We sincerely hope you’ll continue to stand with us.

A full table is a stabilizing force. Your gifts don’t just mean fuel — they mean peace of mind for people who often face uncertainty. We hear every day from people who are sincerely grateful to have you in their corner.

Thank you.

Dan Crumb       Valerie Nicholson-Watson
Chair          Harvesters President & CEO

Harvesters Board of Directors

Valerie Nicholson-Watson
President and CEO

DAN CRUMB
Chair, Board of Directors

BOARD OF DIRECTORS

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Kansas City Chiefs

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Gencur Svaty Public Affairs
You’re Feeding Children

_Twin brothers Kody and Michael at Maple Grove Elementary School in Warrensburg, Mo._

Your generous gifts help ensure chronically hungry children can access nutritious food through Harvesters’ child feeding programs like BackSnack.

Kody and his twin brother, Michael, are in second grade at Maple Grove Elementary in Warrensburg, Mo. The boys are both aspiring musicians — Kody plays guitar, and Michael keeps beat on the drums.

Thanks to your support, the brothers receive BackSnack bags filled with healthy, kid-friendly food they can eat over the weekend. They love the milk and sunflower seed butter, and their little sister, Elisabeth, looks forward to the peaches they bring home.

We asked the boys if they had a message for the donors who help provide their weekly BackSnack bags, and they responded enthusiastically.

“Thank you!!!” Kody and Michael said together.

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**HOW YOUR GIFTS HELPED HUNGRY CHILDREN IN 2018:**

- The BackSnack program served 18,470 children at 487 schools each week during the 2017 - 2018 school year.
- Harvesters’ Kids Cafe program provided 95,362 summer meals at 70 sites and 256,765 after school meals at 69 sites.
- The Harvesters School Pantry pilot program was introduced at three elementary schools. Participating families received full size grocery items and produce as an alternative to the BackSnack.
You’re Feeding Families

Susana and her daughters at Catholic Charities in Kansas City, Kan.

Your support couldn’t be more important to families who struggle to live on limited means. There are so many parents across the communities we serve together who are giving thanks for you. Parents like Susana…

Susana’s raising her two precious little girls, ages 2 and 5, on her own in Kansas City. She doesn’t receive SNAP benefits and, unfortunately, recently lost her job. Susana says she doesn’t know how she’d fill her family’s table if it weren’t for you.

Your gifts help stock the food pantry at Catholic Charities, a member of Harvesters’ hunger-relief network near Susana’s home. It’s a real relief for her to be able to pick up fresh vegetables, milk, bread and other nutritious items until she finds a new job.

“I’m really thankful for you,” Susana says to generous Harvesters supporters. “[The pantry] helps so much!”

Because you choose to give, families like Susana’s have the comfort of healthy meals and groceries. Thank you for your partnership.

HOW YOUR GIFTS MADE A DIFFERENCE FOR FAMILIES IN 2018:

• Harvesters provided more than 47.7 million meals to people living in northeastern Kansas and northwestern Missouri.

• Harvesters’ facility in Topeka was renovated to expand cooler space, increase distribution efficiency and improve volunteer capacity to better serve hungry people in Kansas.
For older adults like Clarice, your generosity is a true lifeline. Like many local seniors, Clarice lives on a limited Social Security income. Making her fixed budget stretch has been a tough adjustment after working many years in the manufacturing industry.

“Some things, I have to go without,” she says. Clarice often has a tough time filling all her monthly prescriptions with her limited means.

Your generous support helps provide nutritious groceries across our urban and rural communities through Harvesters’ mobile pantry program. Once a month, a Harvesters truck stops by Trinity Temple Church of God near Clarice’s home, and volunteers pass out fresh produce, lean protein and other healthy staples to neighbors facing hunger.

Clarice spends her days caring for her grandson, Remar, 6, and it gives her peace of mind knowing she can fill their table with balanced meals.

“Thank you very much,” she says to friends like you. “This really helps me out.”

You support the good health and well-being of countless neighbors like Clarice throughout the year. Thank you for sharing what you have!
You’re Encouraging Good Health

Katalina and her daughter, Ilima, 2, at Christ United Methodist Church in Independence, Mo.

When you give, you don’t just fight hunger — you also help provide fresh fruits and vegetables for better living. Harvesters is committed to improving the health of our community by sharing good, nutritious food with people who otherwise wouldn’t be able to afford it.

Diana knows the value of good nutrition. She’s dealing with numerous health problems, some of which — like diabetes and a vitamin deficiency — are diet-related. She’s so grateful to be able to pick up healthy food from the Harvesters mobile pantry that visits Christ United Methodist Church near her home in Independence.

When we met Diana, she had brought her niece, Katalina, and her 2-year-old daughter, Ilima, along with her. Both Diana and Katalina were having a hard time affording food after paying bills. If it weren’t for you, they’d have to buy cheap processed foods to fill their families up for less.

“You have no idea how much this means to me,” Katalina says, smiling down at Ilima as she happily adds a carton of blackberries to their basket. “Thank you.”

Our neighbors are able to live better, healthier lives because of you. Thank you so much for your commitment!

HOW YOUR GIFTS HELPED PROVIDE FRESH PRODUCE IN 2018:
• Harvesters acquired 17,915,525 pounds of fresh produce for distribution to families and individuals throughout our service area.
• Harvesters operated 230 mobile food pantries every month at 186 agencies in our service area.
• Harvesters was awarded the gold level designation for the 2018 Healthy KC Company through the Greater KC Chamber of Commerce.
Harvesters’ Service Area

Harvesters' Service Area Map:
- Kansas City
- Topeka
- Clay
- Marshall
- Nemaha
- Washington
- Riley
- Pottawatomie
- Jackson
- Shawnee
- Wabaunsee
- Osage
- Douglas
- Jefferson
- Franklin
- Miami
- Johnson
- Wyandotte
- Platte
- Clay
- Ray
- Lafayette
- Johnson
- Cass
- Bates
- Henry

Harvesters Distribution Center
How You Can Help
Ways to Take Action Against Hunger

**GIVE MONEY**

In Fiscal Year 2018, friends of Harvesters gave more than $18 million to support our vital hunger-relief work. Consider a gift today to join the fight against hunger, or learn more about other giving options like making a planned gift, joining the Harvest 365 monthly giving group or donating stock.

**GIVE FOOD**

Harvesters provided more than 52.5 million pounds of food this past year, thanks to our generous donors and volunteers! Find out how to support Harvesters with food and product gifts or through a virtual food drive at your workplace or organization.

**GIVE TIME**

We couldn’t have provided more than 47.7 million meals during 2018 without the help of our dedicated volunteers. Their 166,013 hours served was the equivalent of 80 full-time employees. Join the effort today!

**GIVE VOICE**

This past year, Harvesters’ tours, displays and speaking engagements educated 70,191 people about the issue of hunger in our community. Lend your voice in support of our hungry neighbors! Become an advocate.
### Harvesters by the Numbers

#### Assets

<table>
<thead>
<tr>
<th>Current Assets</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash</td>
<td>$8,950,436</td>
<td>$9,226,400</td>
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<tr>
<td>Investments — Board Designated Reserve</td>
<td>4,982,100</td>
<td>4,475,753</td>
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<tr>
<td>Accounts receivable</td>
<td>522,312</td>
<td>650,012</td>
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<tr>
<td>Unconditional promises to give, current portion, less allowance for uncollectibles</td>
<td>1,670,976</td>
<td>1,898,041</td>
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<tr>
<td>Prepaid expenses and other assets</td>
<td>229,780</td>
<td>251,217</td>
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<tr>
<td>Inventory</td>
<td>7,274,770</td>
<td>6,728,293</td>
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<tr>
<td><strong>Total Current Assets</strong></td>
<td><strong>$23,630,374</strong></td>
<td><strong>$23,229,716</strong></td>
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</table>

| Long-Term Unconditional Promises to Give            |           |            |
| (less current portion above, net of unamortized discount) |           |            |
| **Long-Term Unconditional Promises to Give**        | 653,599    | 257,480    |

| Leverage Loan Receivable                            | 7,688,500  | 7,688,500  |

| Property and Equipment                              | 17,552,808 | 15,602,184 |
| (at cost, less accumulated depreciation)            |            |            |

| Investments — Other                                  | 28,268     | ---        |

| Endowments                                           |            |            |
| Investments — Endowment                             | 458,955    | 372,880    |
| Cash — Endowment                                    | 237,877    | ---        |

| **Total Assets**                                     | **$50,250,381** | **$47,150,760** |
## Liabilities & Net Assets

### CURRENT LIABILITIES

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2017</th>
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<tbody>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>$1,475,894</td>
<td>$1,397,606</td>
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<tr>
<td>Grants payable</td>
<td>---</td>
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<tr>
<td>Current portion of long-term debt</td>
<td>2,742,547</td>
<td>---</td>
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<tr>
<td><strong>TOTAL CURRENT LIABILITIES</strong></td>
<td><strong>$4,218,441</strong></td>
<td><strong>$1,397,606</strong></td>
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### LONG-TERM DEBT

(less current portion above)

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<tr>
<td></td>
<td>12,601,380</td>
<td>15,926,666</td>
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<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
<td><strong>$16,819,821</strong></td>
<td><strong>$17,324,272</strong></td>
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### UNRESTRICTED NET ASSETS

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<tr>
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<th>2018</th>
<th>2017</th>
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<tr>
<td>Undesignated</td>
<td>19,484,832</td>
<td>16,871,114</td>
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<tr>
<td>Board Designated — reserve</td>
<td>4,974,603</td>
<td>4,463,050</td>
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<tr>
<td><strong>Total Food Bank</strong></td>
<td><strong>$24,459,435</strong></td>
<td><strong>$21,334,164</strong></td>
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<tr>
<td>Contributed food</td>
<td>6,323,617</td>
<td>6,187,342</td>
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<td><strong>TOTAL UNRESTRICTED NET ASSETS</strong></td>
<td><strong>$30,783,052</strong></td>
<td><strong>$27,521,506</strong></td>
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### TEMPORARILY RESTRICTED NET ASSETS

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<tr>
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<th>2018</th>
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<tbody>
<tr>
<td></td>
<td>2,043,631</td>
<td>1,988,982</td>
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### PERMANENTLY RESTRICTED NET ASSETS

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
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<tbody>
<tr>
<td></td>
<td>603,877</td>
<td>316,000</td>
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<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td><strong>$33,430,560</strong></td>
<td><strong>$29,826,488</strong></td>
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<tr>
<td><strong>TOTAL LIABILITIES AND NET ASSETS</strong></td>
<td><strong>$50,250,381</strong></td>
<td><strong>$47,150,760</strong></td>
</tr>
<tr>
<td>Expenses</td>
<td>2018</td>
<td>2017</td>
</tr>
<tr>
<td>-------------------------------------</td>
<td>---------------</td>
<td>---------------</td>
</tr>
<tr>
<td>FOOD BANK PROGRAM</td>
<td>$14,010,814</td>
<td>$13,533,243</td>
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<tr>
<td>CONTRIBUTED FOOD DISTRIBUTION</td>
<td>83,044,375</td>
<td>85,284,145</td>
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<tr>
<td>MANAGEMENT AND GENERAL</td>
<td>1,355,144</td>
<td>1,180,755</td>
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<tr>
<td>FUND DEVELOPMENT</td>
<td>2,225,159</td>
<td>2,317,505</td>
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<tr>
<td>TOTAL EXPENSES</td>
<td>$100,635,492</td>
<td>$102,315,648</td>
</tr>
</tbody>
</table>
Kansas City facility:
3801 Topping Ave.
Kansas City, MO 64129
Phone: 816-929-3000

Topeka facility:
215 SE Quincy
Topeka, KS 66603
Phone: 785-861-7700