A FRESH PERSPECTIVE
Increasing Capacity. Strengthening the Network.
Spring 2016

HARVESTERS’ VISION AND MISSION

• We envision a time when everyone in our community will have access to enough nutritious food to maintain a healthy lifestyle.
• Harvesters—The Community Food Network feeds hungry people today and works to end hunger tomorrow.

OUR NETWORK DISTRIBUTION

• Approximately 76% of the pounds distributed are going out through about 20% of the Network agencies.
• In FY15, Harvesters’ Network of partnering agencies distributed 46.6 million pounds of food to those in need.
• In FY16, the Network plans to distribute 48.5 million pounds of food to those in need.
• We must all work together to form a strong and stable Network.
• Each partnering agency has a unique role and high potential in the Network.

OUR NETWORK PROFILE

All stats are from Feeding America: Hunger in America 2014:

• 64% of agencies in the Network are faith-based organizations.
• 48% of agencies in the Network are operated entirely by volunteers.
• 58% of agencies in the Network saw an increase in the number of pantry guests over previous year.
• 2/3 of agencies in the Network are at least “somewhat worried” about their ability to continue.
• Top capacity concerns reported include:
  • Adequate funding/donations
  • Adequate staff and volunteers
  • Food supply
  • Refrigeration
• 81% of partnering agencies reported that there would be a major effect on their program if they could no longer access food from Harvesters.
## AGENCY PARTNERSHIP STRUCTURE

### AGENCY NETWORK GROUPS

<table>
<thead>
<tr>
<th>AGENCY PROFILE</th>
<th>Group A: Pantries</th>
<th>Group B: Pantries</th>
<th>Group C: Pantries</th>
<th>Group D: Kitchens</th>
<th>Group E: On-site Feeding Programs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of Households Served</td>
<td>500 or more per month</td>
<td>100-499 per month</td>
<td>99 or fewer per month</td>
<td>Open to the public</td>
<td>“Closed” programs (daycares, residential, shelters)</td>
</tr>
<tr>
<td>Hours of Operation</td>
<td>15-20 hours per week</td>
<td>8-14 hours per week</td>
<td>7 or fewer hours per week</td>
<td>Available Monthly</td>
<td>Available Monthly</td>
</tr>
</tbody>
</table>

### SPECIFIC GROUP BENEFITS

| Free Delivery (min. order amount of 600 pounds) | Available Bi-Weekly | Available Monthly | No Delivery (some exceptions may be considered) | Available Monthly | Available Monthly |
| Adjusted Case Availability | 3x Case Quantity | 2x Case Quantity | Standard Case Quantity | 2x Case Quantity | Standard Case Quantity |

Note: Some exceptions may be considered for each group, such as more frequent delivery to underserved or rural areas. Exceptions to be reviewed by Agency Services and Distribution teams.

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### Weighted Criteria used to Determine Network Groups
- Number of Households Served
- Hours of Operation
- Level of Client Choice
- Agency Viability (strategic plan, board, budget)
- Agency Capacity (freezers, coolers, storage, vehicles)
- Partnership Activities (attend conferences, submit monthly reports)
- Underserved Counties

### Benefits to all Network Groups
- Agency Pick-Up (for web orders) available weekly
- Access to Shopping Floor
- Access to Training Events and Materials
- Invited to participate in other programs and activities (SNAP, nutrition, advocacy, focus groups)
- Access to Harvesters Express Online Ordering

### Agency Network Groups: By the Numbers
- Group A: 76 Pantries
- Group B: 148 Pantries
- Group C: 102 Pantries
- Group D: 52 Kitchens
- Group E: 114 On-Site Feeding Programs

Total Agency Partners: 492

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Contact:
Jessica Kejr, Director of Program Services
816.929.3045 • jkejr@harvesters.org

www.harvesters.org